



Proposal Evaluation
Portable Construction Equipment with Related Accessories and Attachments RFP #020923

Possible Points		Cart-Away Concrete	Clark Equipment	DD DANNAR LLC	ELGI Compressors	Equipter LLC	Federal Contracts
Conformance to RFP Requirements	50	40	43	42	39	34	42
Pricing	400	315	330	324	270	241	320
Financial Viability and Marketplace Success	75	53	65	51	57	48	60
Ability to Sell and Deliver Service	100	68	90	72	79	66	77
Marketing Plan	50	34	44	40	42	32	41
Value Added Attributes	75	53	65	60	62	45	65
Warranty	50	41	42	41	43	38	41
Depth and Breadth of Offered Equipment, Products, or Services	200	135	162	129	139	123	136
Total Points	1,000	739	841	759	731	627	782
Rank Order		14	3	11	16	18	6

Possible Points		Generac Power Systems	Humdinger Equipment	JCB Inc	Kipper Tool Company	Manitou North America	Multiquip Inc
Conformance to RFP Requirements	50	43	41	40	41	38	41
Pricing	400	345	313	320	270	280	342
Financial Viability and Marketplace Success	75	64	63	59	60	54	60
Ability to Sell and Deliver Service	100	85	74	79	75	78	82
Marketing Plan	50	43	36	41	41	42	42
Value Added Attributes	75	65	54	59	58	58	63
Warranty	50	43	41	41	40	41	42
Depth and Breadth of Offered Equipment, Products, or Services	200	163	116	141	175	139	173
Total Points	1,000	851	738	780	760	710	845
Rank Order		1	15	7.5	10	17	2

Possible Points		Power Technique	Progress Solar	Skyjack Inc	TEREX Corp	Wanco Inc	XCMG North America
Conformance to RFP Requirements	50	37	40	39	40	41	40
Pricing	400	341	331	334	305	300	303
Financial Viability and Marketplace Success	75	55	57	55	59	58	59
Ability to Sell and Deliver Service	100	78	71	79	83	76	74
Marketing Plan	50	35	38	33	37	40	36
Value Added Attributes	75	56	64	56	60	55	54
Warranty	50	41	40	42	41	41	38
Depth and Breadth of Offered Equipment, Products, or Services	200	161	139	148	151	144	144
Total Points	1,000	804	780	786	776	755	748
Rank Order		4	7.5	5	9	12	13

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